Board of Trustees Meeting MINUTES
February 15, 2021
12:00 p.m. – 1:00 p.m.
Virtual Meeting via Zoom

Chair: Deborah Feldman
Note Taker/Time Keeper: Barbara Elrod

Members Present:
☒ PJ Brafford (arrived at 12:30 p.m.)
☒ Deborah Feldman
square Anissa Lumpkin
☒ Jane McGee-Rafal
☒ Jamie Rippey
square Angeline Washington

Members Absent: Anissa Lumpkin, Angeline Washington

Guests:

Vision: All Montgomery County, Ohio children are ready for kindergarten.
Mission: Preschool Promise ensures that children are ready for Kindergarten by equipping Preschools and families with exceptional support, coaching, and education.

CALL TO ORDER / EXECUTIVE DIRECTOR REPORT

1.) CALL TO ORDER
Meeting was called to order at 12:05 p.m. by Deborah Feldman.

2.) APPROVAL OF MINUTES FROM PREVIOUS MEETING
Board reviewed minutes from the meeting held on December 9, 2020.

Jane McGee-Rafal motioned for approval. Jamie Rippey seconded the motion.

All in favor; none opposed; motion passed (4-0).

3.) EXECUTIVE DIRECTOR REPORT
Ashley Marshall shared that we have 1,400 fully enrolled students for this school year. The application for the 2020-2021 school year will remain open longer this year to help families as schools re-open in-person.

Robyn Lightcap shared that the Committee to Transform Preschool for Black Boys’ first meeting is this coming Thursday (February 18, 2021). The Committee consists of 19 Black men and the Committee Chairs, Rev. Joshua Ward, and Jonathan Washington, are eager to get started. The Committee includes a great mix of Dads, Preschool teachers and community members.

Barbara Elrod presented the Quality updates with 307 unique teachers, assistant teachers and administrators participating in our professional development offerings to date. The breakdown by training type is: Professional Learning Communities-221 participants with 15 offerings; Workshops-95 participants with 5 offerings; and X-Treme Trainings-94 participants with 5 offerings. She also stated that we currently have 50 Swivls and iPads in the field being utilized for CLASS assessments and coaching for our PLCs.
Robyn Lightcap shared that we are continuing to receive tremendous responses about the Play Boxes being offered this year. We will be offering this again next year. Robyn also shared an update on the Step Up To Quality Star Rating and Improvement System administered by the Ohio Department of Education and the Ohio Department of Job and Family Services. She stated that sites need to be at least a 3-star by the year 2025 and that the sites in Montgomery County have significantly increased their Star Ratings. In 2008 there were 5 sites that were star rated compared to 276 sites in 2021. Thanks to Montgomery County's support, we are working closely with 4C for Children and offering assistance to centers beyond the Preschool Promise boundaries to continue to meet the year 2025 deadline.

**ACTION ITEMS**

4.) **REVIEW AND APPROVAL OF FINANCIALS**
   The Board approved the presented financial statements as of December 31, 2020.
   
   Jane McGee-Rafal motioned for approval. PJ Brafford seconded the motion.
   
   All in favor; none opposed; motion passed (4-0)

5.) **CONTRACT ADDENDUM APPROVAL – 4C for Children**
   The Board approved an addendum to the contract with 4C for Children to provide support to child care providers in Montgomery County to help them earn a 3-Star Rating or higher in the amount not to exceed an additional $15,000 through the end of the contract as outlined in the Scope of Work (under separate cover)
   
   PJ Brafford motioned for approval. Jane McGee-Rafal seconded the motion.
   
   All in favor; none opposed; motion passed (4-0)

6.) **CONTRACT APPROVAL – Terry Rasor**
   The Board approved a contract with Terry Rasor to fabricate and install the Play on Purpose experience at the Gem City Market. As the Play on Purpose Fabrication Consultant his contract will be October 1, 2020 through December 31, 2021, in the amount not to exceed $32,000.00.
   This is being paid for with a grant from What Works Cities.
   
   Jane McGee-Rafal motioned for approval. Jamie Rippey seconded the motion.
   
   All in favor; none opposed; motion passed (4-0)

7.) **CONTRACT APPROVAL – Toledo Early Learning Coalition**
   The Board approved a contract with the Toledo Early Learning Coalition for back-office, shared services support for three centers outlined in the Scope of Work (under separate cover) during February 15, 2021 through December 31, 2021 in the amount not to exceed $13,500.00.
   
   Jane McGee-Rafal motioned for approval. PJ Brafford seconded the motion.
   
   All in favor; none opposed; motion passed (4-0)

**DISCUSSION ITEMS**

8.) **2021-22 School Year**
   Ashley Marshall shared that the student application for next year will open in May and the Operations team is currently working with providers on their registration events. She was excited to report that they conducted the Provider Info Sessions for the 2021-22 program year with over 100 attending through 4 sessions. We are adding West Carrollton for the coming year and are accepting Provider applications until March 1st. There are 21 new potential providers for next year.
Ashley stated that the Preschool Promise Plus program will end July 31 and that we will not be utilizing the tablets for next year. We will reinstate the Star Attendance program for next year, and will continue the monthly Play Boxes that have been extremely popular with children and families.

9.) **ADJOURN**

*Deborah Feldman adjourned the meeting at 12:44 p.m.*
CALL TO ORDER / EXECUTIVE DIRECTOR REPORT

1.) CALL TO ORDER
Meeting was called to order at 12:03 p.m. by Deborah Feldman.

2.) APPROVAL OF MINUTES FROM PREVIOUS MEETING
Board reviewed minutes from the meeting held on February 15, 2021.

   Jane McGee-Rafal motioned for approval. Anissa Lumpkin seconded the motion.
   All in favor; none opposed; motion passed (4-0).

3.) EXECUTIVE DIRECTOR REPORT
Ashley Marshall shared that we are closing out the 2020-21 program year with 1,500 total enrolled this includes 300 that were enrolled in the Preschool Promise Plus program. There were 1,300 tablets issued which proved to assist students in their virtual learning efforts along with using on the provided apps.

Barbara Elrod reported that we have 4 teachers from our partner sites graduating with an Associate in Early Childhood Education from our Sinclair College Cohort program. She also shared that the Swivls are adding coaching opportunities beyond what we expected. They reduce the teacher’s time away from their students along with the coaches’ travel time allowing them to reach more teachers in their day.

We’ve had 350 unique participants across all of our 36 professional development opportunities offered during this program year. Many of our teachers participated in more than one. We have supported teachers with stipends for their continuing education in the amount of $62,600.00 to date. Those same teachers have earned 2,471 hours to date through the Ohio Child Care Resource and Referral Association (OCCRRA).
Robyn Lightcap shared information on the State Budget along with her discussions with legislators on improving wages for teachers. She further discussed the upcoming Senate hearings where she and several business leaders will be testifying.

**ACTION ITEMS**

4.) **FINANCIAL REPORT**
   The auditors from Flagel Huber Flagel, Chris McCaskey and Katie Pavy, presented the Audit Report. The management letter was shared that explained there were no findings for the Fiscal Year of December 31, 2020.
   
   *Anissa Lumpkin motioned for acceptance. Jane McGee-Rafal seconded the motion.*
   
   *All in favor; none opposed; motion passed (5-0)*

5.) **REVIEW AND APPROVAL OF FINANCIALS**
   The Board approved the presented financial statements as of February 28, 2021.
   
   *Jane McGee-Rafal motioned for approval. Anissa Lumpkin seconded the motion.*
   
   *All in favor; none opposed; motion passed (5-0)*

6.) **CONTRACT APPROVAL – Instructional Coaching Group**
   The Board approved an agreement with Instructional Coaching Group for professional development for staff and contracted coaches during June, 2021 in the amount of $15,900.00 for instruction and $93.00 per person for materials.

7.) **CONTRACT RENEWAL APPROVAL – EMS LINQ**
   The Board approved a renewal contract with EMS LINQ for the Preschool Promise website including on-line application and forms (OneView), CMS hosting, maintenance and support as outlined in the contract, effective July 1, 2021-June 30, 2025 in an amount not to exceed $24,840.00.

8.) **FUNDING AGREEMENT – Mad River Local Schools**
   The Board approved a funding agreement with Mad River Local Schools to increase the number of high-quality preschool seats and to provide preschool services to families through the Preschool Promise Program for the 2021-2022 school year, as presented under separate cover.

9.) **CONTRACT APPROVAL – Deborah Barnhart**
   The Board approved a contract for Deborah Barnhart as the Passport to Kindergarten Coach and Coordinator, effective May 1, 2021-May 30, 2022, as presented under separate cover.

10.) **CONTRACT APPROVAL – Susan Hampel**
    The Board approved contract with Susan Hampel for the position of Conscious Discipline Specialist, effective August 1, 2021-May 31, 2022 as presented under separate cover.

   *Jane McGee-Rafal motioned for approval on items 6-10.*
   
   *Anissa Lumpkin seconded the motion.*
   
   *All in favor; none opposed; motion passed (5-0)*
DISCUSSION ITEMS

11.) 2021-22 School Year
Looking forward to the new program year, Ashley Marshall explained that many children did not have a solid year of Preschool we are making a 1 year exception to extend benefits to include 5 year olds who wish to have a full year of Preschool. We will also expand to a “Preschool Promise Family” to include younger children with limited benefits. Further details as they develop will be shared.

Ashley Marshall shared that we will have 99 provider partners for next year with 16 of them being new.

Robyn Lightcap shared that the Committee to Transform Preschool for Black Boys' have met 3 times and they are starting draft recommendations.

12.) EXECUTIVE SESSION
A motion to move into Executive Session to discuss personnel compensation was made by Deborah Feldman, and seconded by Jane McGee-Rafal at 12:55 p.m. All in favor; none opposed; motion passed (5-0).

The Board moved out of Executive Session at 1:19 p.m.

The Board moved to adjust the Executive Director’s salary to $130,000.00 annually and to form a sub committee to review and create policy for an annual review and compensation process for the Executive Director.

Jane McGee-Rafal motioned for approval. Jamie Rippey seconded the motion.

All in favor; none opposed; motion passed (5-0)

Jane McGee-Rafal further commended staff on all of the work they have done during the pandemic and their response and creative means to continue to assist families in achieving education goals for their children.

13.) ADJOURN
Deborah Feldman adjourned the meeting at 1:22 p.m.
CALL TO ORDER / EXECUTIVE DIRECTOR REPORT

1.) CALL TO ORDER
   Meeting was called to order at 12:32 p.m. by Deborah Feldman.

2.) APPROVAL OF MINUTES FROM PREVIOUS MEETING
   Board reviewed minutes from the meeting held on April 29, 2021.
   Jane McGee-Rafal motioned for approval.
   Anissa Lumpkin seconded the motion.
   All in favor; none opposed; motion passed (4-0).

3.) EXECUTIVE DIRECTOR REPORT
   Robyn Lightcap shared a testimonial from a family’s experience of their time during the pandemic and the positive impact Preschool Promise had with their daughter, including convincing their provider to become a partner provider for the 2021-22 year.

   Robyn and Ashley Marshall shared the statistics from the 2020-21 year: 1,800 4-year old children enrolled (1,500 attended Preschool Promise sites and 300 enrolled in the PLUS program only); 88 total partner sites with 92% of the sites rated 3-Stars or higher and 6 sites increased their Star Rating; and over 350 teachers participated in professional development offered by Preschool Promise.

   Ashley provided projections for the upcoming 2021-22 year and how we plan to expand to provide services to 3-year-olds in Dayton and expansion to West Carrollton to give us the ability to serve over 2,500 Preschoolers and their families. There are 101 Preschool Promise sites for the upcoming year.
Robyn discussed the updated organizational chart and additional staff. She also shared the progress of the recruiting the Outreach team, their training and outreach done to date.

The Committee to Transform Preschool for Black Boys is developing a learning community for site teams (Lead Teacher, Assistant Teacher and Administrators) to participate in a year-long professional development program to create classrooms where Black boys can thrive.

Robyn also reported updates on the State Budget including the Star Rating program.

ACTION ITEMS

4.) REVIEW AND APPROVAL OF FINANCIALS
The Board approved the presented financial statements as of April 30, 2021.

5.) REVIEW AND APPROVAL OF BUDGET
The Board approved the presented revisions to the budget to cover the addition of 3-year-olds in the City of Dayton for the 2021-22 year.

Jane McGee-Rafal motioned for approval of items 4-5.
PJ Brafford seconded the motion.
All in favor; none opposed; motion passed (4-0)

6.) ACCEPTANCE OF DONATIONS
The Board accepted the following donations with appreciation:

- PNC Foundation - $10,000.00 (Play on Purpose)
- Anonymous - $715,572.00 (Black Educator Career Pathway)
- Mr. & Mrs. Ryan Helbach - $500.00 (Unrestricted)
- Premier Health - $2,500.00 (Star Attendance)
- Beth Whelley - $250.00 (Book-of-the-Month)
- Falgren Mortine - $250.00 (Book-of-the-Month)
- PNC Grow Up Great – Books & School Supplies (Passport to Kindergarten Classrooms)

Anissa Lumpkin motioned for acceptance.
PJ Brafford seconded the motion.
All in favor; none opposed; motion passed (4-0)

7.) CONTRACT APPROVAL – University of Dayton Research Group
The Board approved a contract renewal with University of Dayton Research Group during July 1, 2021 through June 30, 2022 to have data analysis and evaluation conducted by Dr. Richard Stock and Dr. Mary Fuhs in an amount not to exceed $261,561.00.

8.) CONTRACT RENEWAL APPROVAL – Parent Powered Benefit Corporation-Ready 4K
The Board approved an agreement with Parent Powered Benefit Corporation-Ready 4K to provide services to families served by Preschool Promise from August 1, 2021 through July 31, 2022 in the amount of $23,960.00 for up to 4,000 students. (Additional licenses will be purchased at $5.99 per student.)
9.) FUNDING AGREEMENT – 4C for Children
The Board approved a contract with 4C for Children for coaching to improve quality and support teachers and Directors in Preschool Promise classrooms and to improve the Star Rating of childcare sites in Montgomery County during July 1, 2021 through June 30 2022 in an amount not to exceed $700,000.00.

10.) CONTRACT APPROVAL – Angela Shelton
The Board approved a contract with Angela Shelton as a Preschool Professional Development Consultant effective July 1, 2021 through June 30, 2022 in an amount not to exceed $7,500.00.

11.) CONTRACT APPROVAL – Anita Craighead
The Board approved a contract with Anita Craighead as a Conscious Discipline and Curriculum Coach effective July 1, 2021 through June 30, 2022 in an amount not to exceed $69,205.00.

12.) CONTRACT APPROVAL – Joni Spencer
The Board approved a contract with Joni Spencer for technical assistance and Early Childhood Behavioral Consultant effective July 1, 2021 through June 30, 2022 in an amount not to exceed $55,000.00.

13.) CONTRACT APPROVAL – KB Educational Staffing Services
The Board approved a contract with KB Educational Staffing Services for curriculum coaching and classroom supports effective July 1, 2021 through June 30, 2022 in an amount not to exceed $60,000.00.

14.) CONTRACT APPROVAL – Kennedy Lynch
The Board approved a contract with Kennedy Lynch as a CLASS Specialist effective August 1, 2021 through July 31, 2022 in an amount not to exceed $60,000.00.

15.) CONTRACT APPROVAL – Yunus Brevik
The Board approved a contract with Yunus Brevik as a Preschool Professional Development Consultant effective July 1, 2021 through June 30, 2022 in an amount not to exceed $5,000.00.

Jane McGee-Rafal motioned for approval on items 7-15.
PJ Brafford seconded the motion.
All in favor; none opposed; motion passed (4-0)

DISCUSSION ITEMS
• Evaluation Subcommittee
Jane McGee-Rafal reported that the members of the evaluation subcommittee have received drafts of two policy statements, an outline of a possible evaluation process, and a draft of an evaluation tool. They are currently reviewing for process and procedure, content, and convention. Feedback is due later this month.

• Robyn Lightcap reported on the Career Pathway initiatives. Introduced James Cosby, discussed the Anonymous Donor and the strategies for the use of the funds; and the CDA plans for fall.

• Robyn spoke of the upcoming Kickoff sessions. Inviting the Board members and shared the dates.

16.) ADJOURN
Deborah Feldman adjourned the meeting at 1:22 p.m.
CALL TO ORDER / EXECUTIVE DIRECTOR REPORT

1.) CALL TO ORDER
Meeting was called to order at 12:02 p.m. by Deborah Feldman.

2.) APPROVAL OF MINUTES FROM PREVIOUS MEETING
Board reviewed minutes from the meeting held on June 30, 2021.

   Jamie Rippey motioned for approval.
   Jane McGee-Rafal seconded the motion.
   All in favor; none opposed; motion passed (4-0).

3.) EXECUTIVE DIRECTOR REPORT
Robyn Lightcap introduced the new Directors, Sandra Ray-Redmond, Director of Quality Education and Emily Broughton, Director of Marketing and Outreach. She also shared the updated organizational chart.

   Ashley Marshall shared the current enrollment numbers of 830 fully enrolled students along with an additional 140 ready for approval. She also shared that her team is looking at new ways to serve families and how we can adapt our tuition policies to better serve them.

ACTION ITEMS

4.) REVIEW AND APPROVAL OF FINANCIALS
The Board approved the presented financial statements as of June 30, 2021.

   Jane McGee-Rafal motioned for approval on item 4.
   PJ Brafford seconded the motion.
   All in favor; none opposed; motion passed (4-0)
5.) **ACCEPTANCE OF DONATIONS**
   The Board accepted donations with appreciation.
   
   *No formal action was taken.*

6.) **CONTRACT ADDENDUM APPROVAL – 4C for Children**
   The Board approved an addendum to the 4C for Children contract to include an exception to the original agreement and pay for coaching in-person or remotely until November 1, 2021. For in-person coaching and assessments coaches/team leaders are required to wear a mask. All reports will need to reflect in-person and virtual coaching hours by each coach for the term of contract.

7.) **CONTRACT APPROVAL – KB Educational Staffing Services**
   The Board approved a contract with KB Educational Staffing Services for curriculum coaching and classroom supports effective July 1, 2021 through June 30, 2022 in an amount not to exceed $60,000.00.

8.) **CONTRACT APPROVAL – EC Learn**
   The Board approved a contract with EC Learn to provide CLASS Assessments at assigned Preschool Promise sites, complete written reports for each completed assessment and submit CLASS scores. The assessments will be conducted from September 20-November 30, 2021 at a cost not to exceed $17,100.00.

9.) **CONTRACT ADDENDUM APPROVAL – Susan Hampel**
   The Board approved an addendum to the contract with Susan Hampel to update the Scope of Work (under separate) to more accurately reflect the work the Consultant will be expected to perform in her role as Conscious Discipline Specialist.

10.) **CONTRACT ADDENDUM APPROVAL – Amy Kronberg**
    The Board approved an addendum to the contract with Amy Kronberg to include an hourly rate increase to $35.00/hour to accommodate the work outlined in the updated Scope of Work.

11.) **CONTRACT APPROVAL – Talent One Advisors / Gail Johnson**
    The Board approved a contract with Talent One Advisors/Gail Johnson for consultation, planning and design for strategic projects as outlined in the Scope of Work (under separate cover) in an amount not to exceed $20,000.00.

12.) **QUOTE AGREEMENT APPROVAL – Innovative Office Solutions**
    The Board approved a quote agreement with Innovative Office Solutions for equipment and office expansion in the amount of $60,087.07.

13.) **AGREEMENT APPROVAL – Kids Read Now, Inc.**
    The Board approved an agreement with Kids Read Now, Inc. to provide operational support to send the Book-of-the-Month to Preschool Promise enrolled children in an amount not to exceed $120,000.00. Effective September 1, 2021 through August 31, 2022.

14.) **CONTRACT APPROVAL – Ascend Innovations**
    The Board approved a contract with Ascend Innovations for conducting a three-phase discovery effort and associated deliverables to improve the delivery of services to families with children.
The term of the contract is July 26, 2021 through December 31, 2021 for the total amount of $24,000.00 as outlined.

15.) FUNDING AGREEMENT APPROVAL – Stepping Stones Learning Center
The Board approved a funding agreement with Stepping Stones to maintain 2 and open one additional Preschool classroom that will be free of charge to families and staff to support those classrooms as outlined in the Scope of Work (under separate cover) in an amount not to exceed $65,000.00 to be billed monthly. Agreement expires on July 31, 2022.

16.) CONTRACT APPROVAL – Goodwill Easter Seals Miami Valley
The Board approved a contract with Goodwill Easter Seals Miami Valley for the ASQ Pilot as outlined in Exhibit A at a cost not to exceed $12,130.00 for the period of August 15, 2021 through August 15, 2022.

Jane McGee-Rafal motioned for approval on items 6-16.
Jamie Rippey seconded the motion.
All in favor; none opposed; motion passed (4-0)

DISCUSSION ITEMS
- HR/Evaluation Subcommittee
  Jane McGee-Rafal reported that the members of the Executive Director Performance Evaluation subcommittee along with Debbie Feldman are working on redesigning the job description and evaluation process. They are currently reviewing the proposed items.

- Robyn Lightcap reported on the progress of the Committee to Transform Preschool for Black Boys. They are a great group of individuals and have broken into 3 sub committees: 1) Cohort professional development series that will begin meeting twice a month with close to 30 teachers enrolled; 2) Enrichment activity – this group is investigating activities that can be brought into the classroom; and 3) High School student mentoring program – this group is working on how to create valuable relationships with high school students to mentor and then possibly lead them into the early childhood career field.

- Robyn Lightcap shared information about the Blue Meridian grant that was awarded to Learn to Earn Dayton with a portion of the work to be done in Early Learning sector and Preschool Promise will be heading that portion of the grant. The grant is specific to the Northwest Dayton region. We have met with Child Care Leaders in that region and have begun the process of discovering their needs.

- James Cosby, Career Advisor & Special Projects Manager shared updates on the Workforce Pathway programs. He is excited to announce that we have 29 teachers that are in school for the fall term. They are working towards CDA credentials to Bachelor degrees. There are also an additional 30 or so teachers slotted to begin in the spring term. He also reviewed the program options for the teaching staff in our partner sites.

ACTION ITEMS

17.) AGREEMENT APPROVAL – Workforce Pathway
The Board approved of the Workforce Pathway Agreement to be used with participants committing to be a part of the program to provide financial and other support to assist the participant in taking course work towards a credential, bachelor’s degree, post-baccalaureate certificate, or master’s degree in early childhood education (“ECE”), with a focus on Birth to Age
5 or from Preschool to 5th Grade from a higher educational institution or agency between July 1, 2021 and June 30, 2022.

18.) AGREEMENT APPROVAL – Provider Agreement
The Board approved of the 2021-2022 Preschool Promise provider agreement.

   Jane McGee-Rafal motioned for approval on item 4.
   Jamie Rippey seconded the motion.
   All in favor; none opposed; motion passed (4-0)

19.) ADJOURN
   Deborah Feldman adjourned the meeting at 12:47 p.m.